

City of Cumberland

FY 2021 Budget Discussion
May 5, 2020

FY 2021 Budget Highlights

- COVID-19 UNCERTAINTY
- General Fund \$226K Deficit
- The assessable base is expected to increase 1.2%.
- Health insurance rate increase of ONLY 4.6%, refund projected at \$786K
- Recommend final year of the planned 3 annual Water rate increases of 5%.
- MPA requires General Fund assistance of \$132K and DDC requires GF assistance of \$32K.
- New equipment and capital projects debt issues – General Fund - \$2.2 million, Water Fund \$3.2 million, Sewer \$7.9 million.
- New Grant and other financial assistance – General - \$15.1 million, Water \$2.5 million, Sewer \$50.4 million.

FY 2020 COVID-19 Concerns

- MPA Parking revenue (business closings, travel restrictions)
- Tax collections & penalty/interest income (no tax sale)
- Hotel Motel (travel restrictions)
- Income tax allocation (State Comptroller announcement)

**City of Cumberland
General Fund
FY 2020 Budget**

COVID-19 Reductions	Initial Budget	COVID-19 Change	Current
MPA Cash Assistance	\$ (119,000)	\$ (65,748)	\$ (184,748)
RE Tax Penalties & Interest	400,000	(95,000)	305,000
Hotel/Motel	350,000	(103,000)	247,000
Income Tax Allocation	1,400,000	(129,458)	1,270,542
		<u>\$ (393,206)</u>	

- Potential COVID-19 impacts on FY 2020 Results
- Tax collection penalty and interest is likely a timing difference

FY 2021 COVID-19 Concerns

- Income tax allocation
- Highway User Revenue
- Hotel Motel
- Interest Income
- Police Protection
- Penalties & Interest (incr.)
- Building Permits
- Traders' Licenses
- Tax Collections
- Water/Sewer delinquencies

**City of Cumberland
General Fund
FY 2021 Budget**

COVID-19 Reductions	Initial Budget	COVID-19 Change	Current
Income Tax Allocation	\$ 1,410,000	\$ (352,500)	\$ 1,057,500
Highway User Revenue	1,221,433	(305,358)	916,075
Hotel/Motel	382,000	(191,000)	191,000
Interest	117,000	(58,500)	58,500
MPA Cash Assistance	(114,000)	(18,000)	(132,000)
Admissions & Amusement	16,400	(8,200)	8,200
RE Tax Penalties & Interest	420,000	100,000	520,000
Police Protection	49,500	-	49,500
Trader's License	44,300	-	44,300
Building Permits	25,600	-	25,600
		<u>\$ (833,558)</u>	

COVID-19 reductions are placeholders pending more concrete data

Assessable Real Property Tax Base

Dollar Figures are in Thousands (000's)				
Fiscal Year Ending	Constant Yield Notice Assessable Base Estimate	Tax Rate	Tax Levy	Year-to-Year Inc (Dec)
6/30/2013	\$ 844,797	\$ 0.9654	\$ 8,155.7	\$ (502.3)
6/30/2014	\$ 859,193	\$ 0.9654	\$ 8,294.6	\$ 138.9
6/30/2015	\$ 867,489	\$ 0.9654	\$ 8,374.7	\$ 80.1
6/30/2016	\$ 843,326	\$ 0.9654	\$ 8,141.5	\$ (233.2)
6/30/2017	\$ 858,693	\$ 0.9654	\$ 8,289.8	\$ 148.3
6/30/2018	\$ 864,731	\$ 1.0595	\$ 9,161.8	\$ 872.0
6/30/2019	\$ 863,802	\$ 1.0595	\$ 9,152.0	\$ (9.8)
6/30/2020	\$ 890,094	\$ 1.0595	\$ 9,430.5	\$ 278.5
6/30/2021	\$ 902,502	\$ 1.0595	\$ 9,562.0	\$ 131.5

Key Points

- Constant yield rate is \$1.0466.
- Keeping the same rate as FY 2020 represents a revenue increase \$116,000

Personnel Costs FY 21

- COLA increases of 2% for all employees (subject to union negotiations).
- Health insurance increase of 4.6%. National average 7-8% annual increase.
- Projecting a FY 2020 health insurance refund of \$786K (\$200K, - FY 19 \$600K - FY 18, \$400K – FY 17). Ironically the large health claim refund may be caused by the pandemic due to reductions in non-emergency Dr visits and surgical procedures.
- Plan option existing staff mix = 51 Individual, 66 2-party, 77 Family and 38 opt-outs- currently there are 11 vacant positions.
- General Fund personnel cost comprise 70.2% of the expenditure budget.
- Budget prepared at full staffing level with allowance for 5 vacancies.

Health Insurance Costs

City of Cumberland							
FY 2021 Projected Health Care Costs							
Fund		City Expense		Employee / retiree Cost			Total Insurance
		Health Insurance Cost	Retiree Health Ins	Employee Cost	Retiree Cost	Over 65 Retiree Cost	
001	General	\$ 2,996,036	\$ 31,170	\$ 251,800	\$ 27,404	\$ -	\$ 3,306,410
002	Water	706,783	15,113	26,530	28,313	-	776,739
003	Sewer	786,701	21,538	29,560	38,470	-	876,269
017	DDC	44,797	-	4,400	-	-	49,197
020	MPA	37,941	-	1,634	-	-	39,575
111	CDBG	33,283	-	3,269	-	-	36,552
Total		\$ 4,605,541	\$ 67,821	\$ 317,193	\$ 94,187	\$ -	\$ 5,084,742

FY 2021 Projected Health Care Cost Increase							
Fund		City Expense		Employee / retiree Cost			Total Insurance
		Health Insurance Cost	Retiree Health Ins	Employee Cost	Retiree Cost	Over 65 Retiree Cost	
001	General	\$ 137,818	\$ 1,434	\$ 11,583	\$ 1,261	\$ -	\$ 152,095
002	Water	32,512	\$ 695	1,220	1,302	-	35,730
003	Sewer	36,188	991	1,360	1,770	-	40,308
017	DDC	2,061	-	202	-	-	2,263
020	MPA	1,745	-	75	-	-	1,820
111	CDBG	1,531	-	150	-	-	1,681
Total		\$ 211,855	\$ 3,120	\$ 14,591	\$ 4,333	\$ -	\$ 233,898

FY 2021 Capital Equipment

		Existing Debt	CDA 20 - 7	CDA 20 - 10	CDA 20 - 30	Total	Total - New Debt
General Fund							
IT	Cisco Switches	\$ 32,000	\$ -	\$ -	\$ -	\$ 32,000	\$ -
IT	Windows 10 Upgrades	12,320				12,320	-
Police	Admin	50,000	-	-	-	50,000	-
Police	Patrol Vehicles	226	199,774			200,000	199,774
Fire	Utility Vehicle		40,000			40,000	40,000
Fire	Marshal Pickup		40,000			40,000	40,000
Eng	Tahoe Rep		28,000			28,000	28,000
Street	Hot box trailer	39,000				39,000	-
Street	Caterpillar Loader	125,000				125,000	-
Total General Fund		258,546	307,774	-	-	566,320	307,774
Water Fund							
Dist	Brushhog attachment	-		10,000		10,000	10,000
Dist	Backhoe	27,840	-	82,160		110,000	82,160
Filt	Sludge Thickner Mixer			15,000		15,000	15,000
Total Water Fund		27,840	-	107,160	-	135,000	107,160
Sewer Fund							
WWTP	3/4 Ton Pickup		35,000			35,000	35,000
Sani	2500 Tool Truck		47,000			47,000	47,000
Sani	Trench shoring	12,000				12,000	-
Fld	Drill, Tripod, safety clutch	13,000				13,000	-
Total Sewer Fund		25,000	47,000	-	-	72,000	47,000
Combined		\$ 311,386	\$ 354,774	\$ 107,160	\$ -	\$ 773,320	\$ 461,934

Ladder Truck on order – expected delivery early in FY 2022 - \$1.3 million

5/5/2020

Capital Expenditures Ongoing Projects Summary

Combiined	Expenditures				Funding Sources		
	Prior Years	FY 2021	FY 2022 +	Total	Existing Debt	New debt	Grant
General	\$ 761,132	\$ 9,088,507	\$ 8,913,961	\$ 18,763,600	\$ 1,755,860	\$ 1,932,700	\$ 15,075,040
Water	108,400	4,463,900	1,729,765	6,302,065	666,410	3,164,705	2,470,950
Sewer	858,260	8,068,740	49,948,260	58,875,260	621,471	7,878,914	50,374,875
Combined	\$ 1,727,792	\$ 21,621,147	\$ 60,591,986	\$ 83,940,925	\$ 3,043,741	\$ 12,976,319	\$ 67,920,865

- Significant multi-year projects are in process or planned.
- New debt will be required
- Significant financial assistance is expected (grants).
- Debt & grants will be drawn down as construction progresses on multi-year projects

Capital Project Expenditures General Fund

General Fund	Expenditures				Funding Sources			
	Prior Years	FY 2021	FY 2022 +	Total	Existing Debt	New debt	Grant	New
MSC Sprinklers	\$ -	\$ 20,885	\$ -	\$ 20,885	\$ -	\$ 20,885	\$ -	
MSC Fence Replacement	-	25,218	-	25,218	-	25,218	-	
MSC Pole Building	-	23,478	-	23,478	-	23,478	-	
Cap Cavanaugh Field (Fence Rep)	-	13,926	-	13,926	-	13,926	-	
Cap POS - Long Field Imp	-	165,000	-	165,000	-	15,000	150,000	CDA 2020
Cap MHT - 19 Frederick St	-	200,000	-	200,000	-	100,000	100,000	CDA 2020
Cap Intersection Lights	-	50,000	-	50,000	50,000	-	-	CDA 2020
Cap McMullen Bridge	-	310,000	-	310,000	44,728	17,272	248,000	CDA 2020
Cap Cumberland St Bridge	100,000	100,000	4,500,000	4,700,000	-	-	4,700,000	CDA 2020
Cap Baltimore St Bridge	29,000	1,930,000	1,500,000	3,459,000	29,000	686,000	2,744,000	CDA 2020
Cap Mall Access	632,132	6,000,000	2,913,961	9,546,093	1,382,132	1,030,921	7,133,040	CDA 2020
St Imp Misc Street Paving	-	250,000	-	250,000	250,000	-	-	
Total General Fund	\$ 761,132	\$ 9,088,507	\$ 8,913,961	\$ 18,763,600	\$ 1,755,860	\$ 1,932,700	\$ 15,075,040	

Future

Bridge Fayette St Bridge	\$ 43,218		\$ 2,800,000	\$ 2,843,218		\$ -	\$ 2,843,218	CSX/FHA
Bridge Washington St Bridge	36,218		4,000,000	4,036,218	36,218	800,000	3,200,000	FHA
Bridge Valley St Bridge			240,000	240,000		240,000		TBD
Bridge Marion St Bridge			100,000	100,000		100,000		TBD
Bldg City Hall - P.S. Bldg HVAC			1,420,000	1,420,000		1,420,000		TBD
Bldg City Hall - P.S. Bldg Elevator			430,000	430,000		430,000		TBD
Total Future	\$ 79,436	\$ -	\$ 8,990,000	\$ 9,069,436	\$ 36,218	\$ 2,990,000	\$ 6,043,218	

- The Baltimore St Access (BAS) new funding sources – CDBG \$636K, Community Legacy \$393K, Heritage Area \$100K
- \$632K Previously issued street improve debt was utilized for BAS design. In addition, \$750K of the 1.0 million FY 20 Street improvement debt is earmarked for the BAS project. The remaining \$250K of these funds are earmarked for misc. street paving in FY 21.
- An additional \$1.03 million in new debt is expected to be required to complete the Balt. St Access project. Amount depends on construction bids, additional funding approval, no state pullback

Capital Project Expenditures Water Fund

Water Fund	Expenditures				Funding Sources			
	Prior Years	FY 2021	FY 2022 +	Total	Existing Debt	New debt	Grant	New
Dist Cross connections Program	\$ -	\$ 250,000	\$ -	\$ 250,000	\$ -	\$ 250,000	\$ -	CDA 2020
Dist Hydrant/Valve Replacement	-	150,000	-	150,000	-	150,000	-	CDA 2020
Dist Water main replacement	-	82,000	-	82,000	-	82,000	-	CDA 2020
Dist Cole Street Valve Equip	-	50,000	-	50,000	-	50,000	-	CDA 2020
Dist Industrial Blvd Bridge Waterline	-	300,000	111,515	411,515	-	411,515	-	CDA 2020
Filt Intake Screening	108,400	746,900	-	855,300	616,410	238,890	-	CDA 2020
Filt DAF Concrete Repair at Scrapper	-	35,000	-	35,000	-	35,000	-	CDA 2020
Filt SCADA System	-	50,000	-	50,000	50,000	-	-	CDA 2020
Filt Koon Dam Repairs	-	300,000	-	300,000	-	300,000	-	CDA 2020
Dist Decatur St Waterline	-	2,500,000	1,618,250	4,118,250	-	1,647,300	2,470,950	DWSRF 2020
Total Water Fund	\$ 108,400	\$ 4,463,900	\$ 1,729,765	\$ 6,302,065	\$ 666,410	\$ 3,164,705	\$ 2,470,950	

Future

Filt Filter Building	-		18,500,000	18,500,000		-	-	TBD - 2025
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Recent Completions

Dist Willowbrook Road Waterline	724,790	-	-	724,790	604,490	724,790	120,300	
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Capital Project Expenditures Sewer Fund

Sewer Fund	Expenditures				Funding Sources			
	Prior Years	FY 2021	FY 2022 +	Total	Existing Debt	New debt	Grant	New
WWTP SCADA System	\$ -	\$ 50,000	\$ -	\$ 50,000	\$ 24,721	\$ 25,279	\$ -	CDA 2020
WWTP Electrical Switch Gear	-	307,000	-	307,000	238,490	68,510	-	CDA 2020
WWTP Influent Screen Design/Const	-	75,000	-	75,000	-	75,000	-	CDA 2020
WWTP Ammonia-Nitrogen & Nitrate Probes	-	50,000	-	50,000	-	50,000	-	CDA 2020
Fld Flood Control Concrete Rep	-	250,000	-	250,000	-	62,000	188,000	CDA 2020
Sani Mill Race 78" Pipeline	715,000	7,000,000	43,785,000	51,500,000	215,000	6,785,625	44,499,375	WQSRF 2020-1
Sani Evitts Creeek CSO P-3	143,260	336,740	6,163,260	6,643,260	143,260	812,500	5,687,500	WQSRF 2020-2
Total Sewer Fund	\$ 858,260	\$ 8,068,740	\$ 49,948,260	\$ 58,875,260	\$ 621,471	\$ 7,878,914	\$ 50,374,875	

Future

Sani Evitts Creek CSO P-4	-	-	8,150,000	8,150,000	-	1,018,750	7,131,250	WQSRF 2021
Sani North End CSO	-	-	2,600,000	2,600,000	-	412,500	2,187,500	WQSRF 2021
Total Future	\$ -	\$ -	\$ 10,750,000	\$ 10,750,000	\$ -	\$ 1,431,250	\$ 9,318,750	

Recent Completions

WWTP CSO Tank	28,584,755	-	-	28,584,755	2,864,002	-	25,720,753	WQSRF 2017
WWTP Air Blower System	1,329,800	-	-	1,329,800	286,700	-	1,043,100	CDA 2015
Total Recent	\$29,914,555	\$ -	\$ -	\$ 29,914,555	\$ 3,150,702	\$ -	\$ 26,763,853	

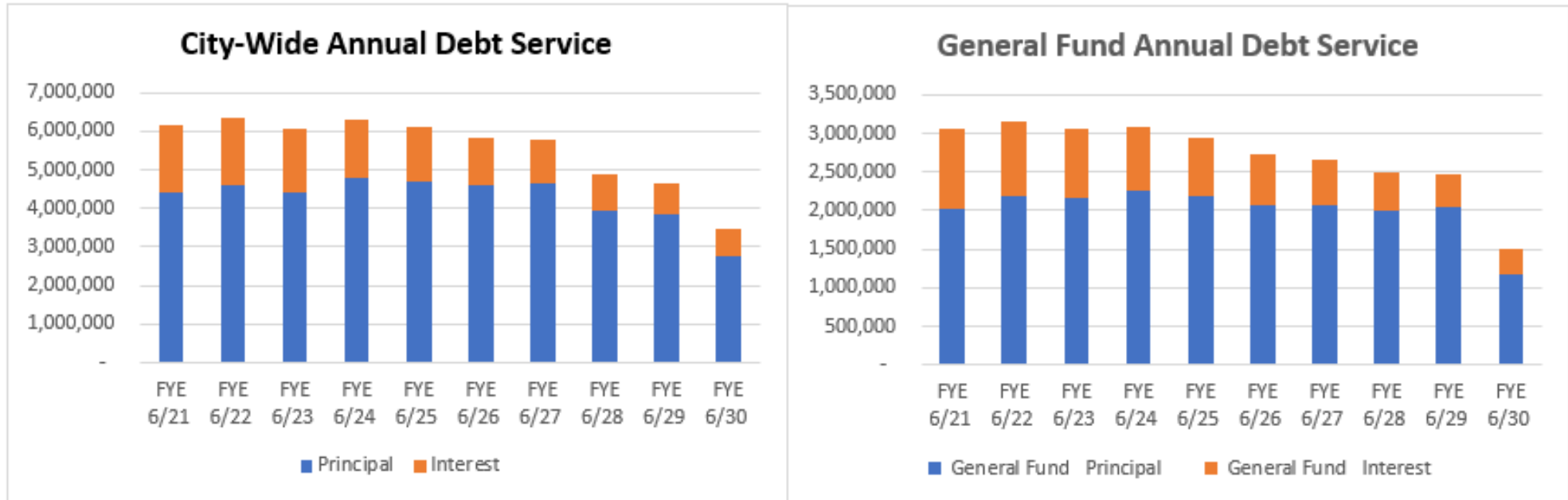
- Mill Race Pipeline and Evitts Phase 3 funding approved
- Evitts Creek Phase 4 requested

City-Wide Debt Service Requirements (000's)

Year	Governmental Funds		Proprietary Funds		City-Wide		
	Principal	Interest	Principal	Interest	Principal	Interest	Total
2021	\$ 2,084	\$ 1,090	\$ 2,314	\$ 694	\$ 4,398	\$ 1,784	\$ 6,182
2022	2,297	1,064	2,283	694	4,580	1,758	6,338
2023	2,287	985	2,126	669	4,413	1,654	6,067
2024	2,381	901	2,387	636	4,768	1,537	6,305
2025	2,325	821	2,359	588	4,684	1,409	6,093
2026 - 2030	9,896	2,822	9,908	2,049	19,804	4,871	24,675
2031 - 2035	6,100	1,158	5,913	1,008	12,013	2,166	14,179
2036 - 2040	2,138	194	3,254	504	5,392	698	6,090
2041 - 2045	-	-	2,692	269	2,692	269	2,961
2046 - 2050	-	-	2,530	98	2,530	98	2,628
2051 - 2055	-	-	642	7	642	7	649
Total	\$ 29,508	\$ 9,035	\$ 36,408	\$ 7,216	\$ 65,916	\$ 16,251	\$ 82,167

- Expected debt service on new 2021 debt is reflected in the table above.

Annual Debt Service Requirements



City-wide annual debt service requirements for existing and new FY 2021 debt is manageable.

Proprietary Funds FY 2021 Budget

0	Water	Sewer	Non-Major		Total
			Trash	MPA	
Operating Revenues:					
Charges for Services:					
Domestic	\$ 2,633,000	\$ 5,609,000	\$ 1,781,100	\$ -	\$ 10,023,100
Industrial	2,436,000	788,000	3,900	-	3,227,900
Sanitary commissions	-	4,190,000	-	-	4,190,000
Water companies	2,408,000	-	-	-	2,408,000
Rents/Concessions	-	-	-	356,933	356,933
Connection Charges	150,000	3,000	-	-	153,000
Other	204,700	661,500	21,475	16,000	903,675
Total Operating Revenues	7,831,700	11,251,500	1,806,475	372,933	21,262,608
Operating Expenses:					
Personal services	3,085,609	3,293,712	-	177,885	6,557,206
Utilities	196,300	474,500	-	13,200	684,000
Supplies	286,900	493,900	-	-	780,800
Repairs and maintenance	865,800	380,750	-	13,700	1,260,250
Landfill and recycling	200	7,000	515,125	-	522,325
Depreciation	1,291,125	2,441,467	-	138,738	3,871,330
Contractual services	279,500	1,073,904	1,097,103	18,000	2,468,507
Other operating expenses	1,382,809	934,447	196,198	55,634	2,569,088
Total Operating Expenses	7,388,243	9,099,680	1,808,426	417,157	18,713,506
Non-Operating Revenues (Expenses):					
Interest income	105,000	132,000	-	-	237,000
Interest expense	(444,284)	(183,960)	-	(80,929)	(709,173)
Other nonoperating revenue	-	-	-	-	-
Total Non-Operating Income (Loss)	(339,284)	(51,960)	-	(80,929)	(472,173)
Net Income Before					
Contributions, Special Items, and Transfers	104,173	2,099,860	(1,951)	(125,153)	2,076,929
Transfers-In and other sources	-	-	-	-	-
Grant Income	1,500,000	6,317,148	-	-	7,817,148
Transfers-out PILOT	(360,341)	(2,241,033)	-	-	(2,601,374)
Transfers-in (out)	-	-	-	132,048	132,048
Other Uses	-	-	-	-	-
Total other Sources (Uses)	1,139,659	4,076,115	-	132,048	5,347,822
FY 2020 Projected Net Income	\$ 1,243,832	\$ 6,175,975	\$ (1,951)	\$ 6,895	\$ 7,424,751

5/5/2020

Proprietary Funds FY 2021 Budget *continued*

0	Water	Sewer	Non-Major		Total
			Trash	MPA	
FY 2020 Projected Net Income	\$ 1,243,832	\$ 6,175,975	\$ (1,951)	\$ 6,895	\$ 7,424,751
Add Depreciation	1,291,125	2,441,467	-	138,738	3,871,330
Add Financing Proceeds	3,098,900	2,026,593	-	-	5,125,493
Less Capital Purchases	(4,598,900)	(8,216,251)	-	-	(12,815,151)
Less Principal Payments	(1,145,124)	(1,022,833)	-	(145,633)	(2,313,590)
Cash Flow	\$ (110,167)	\$ 1,404,950	\$ (1,951)	\$ -	\$ 1,292,832
Cash/Investments expected at 6-30-2021	4,343,546	13,239,870	308,931	-	17,892,346

- **Water Fund** - In FY 19 we recommended a series of 3 annual 5% water rate increases. The FY 21 budget reflects this increase (the average inside residential customer will experience a \$0.91 per month increase).
- **Water Fund** - includes a \$50K timber sale in the water supply watershed.

Proprietary Funds FY 2021 Budget *continued*

- **Sewer Fund** - The large Sewer Fund profit is primarily due to the BRF Grant from the State of Maryland, which will be utilized on the Race Mill Pipeline project. The cash flow is expected to be \$1.4M, bringing sewer fund cash to over \$13 million.
- **Trash Fund** – the slight projected negative cash flow is manageable with cash balance of over \$300K.
- **MPA** – Budget includes \$185K and \$132K General Fund subsidies in FY 20 & 21 respectively. Both years reflect revenue reductions and personnel cuts due to COVID-19 pandemic.

Governmental Funds FY 2021 Budget

	General Fund	Housing Assistance	Non-Major Governmental Funds								Total
			DDC	TIF District	CDBG	Police Grants	Special Projects	Community Legacy	Capital Projects	Street Improve	
Revenues											
Taxes	\$ 12,701,280	\$ -	\$ 185,634	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,886,914
Licenses & Permits	122,900	-	-	-	-	-	-	-	-	-	122,900
Intergovernmental	3,089,824	2,192,573	-	-	865,902	495,049	1,018,140	320,000	6,853,259	-	14,834,747
Service Charges	1,569,450	-	-	-	-	-	-	-	-	-	1,569,450
Fines, Forfeitures & Interest	59,200	-	1,700	-	16,400	-	-	-	-	-	77,300
Misc	982,000	-	25,000	-	-	-	-	-	100,000	-	1,107,000
	18,524,654	2,192,573	212,334	-	882,302	495,049	1,018,140	320,000	6,953,259	-	30,598,311
Expenditures											
General Government	1,794,672	-	323,797	-	-	-	-	-	-	-	2,118,469
Public Safety	11,684,675	-	-	-	-	500,049	-	-	-	-	12,184,724
Public Works	2,741,189	-	-	-	-	-	-	-	-	-	2,741,189
Recreation	708,834	-	-	-	-	-	-	-	-	-	708,834
Community Dev. & Housing	1,529,178	2,192,573	-	-	126,288	-	1,213,140	320,000	-	-	5,381,179
Capital Outlay	-	-	-	-	679,614	-	-	-	8,848,507	250,000	9,778,121
Debt Service	3,095,988	-	-	-	76,400	-	-	-	-	-	3,172,388
	21,554,536	2,192,573	323,797	-	882,302	500,049	1,213,140	320,000	8,848,507	250,000	36,084,904
Revenue in Excess of (less than) expenditures	(3,029,882)	-	(111,463)	-	-	(5,000)	(195,000)	-	(1,895,248)	(250,000)	(5,486,593)
Other Financing Sources (Uses)											
Financing Proceeds	2,240,474	-	-	-	-	-	-	-	-	-	2,240,474
Payment in Lieu of Taxes	2,601,374	-	-	-	-	-	-	-	-	-	2,601,374
Transfers-In	-	-	31,941	-	-	5,000	195,000	-	1,895,248	250,000	2,377,189
Transfers-out	(2,509,237)	-	-	-	-	-	-	-	-	-	(2,509,237)
Utilize Restricted Fund Balance	471,094	-	-	-	-	-	-	-	-	-	471,094
Unassigned surplus (deficit)	\$ (226,177)	\$ -	\$ (79,522)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (305,699)

Governmental Funds FY 2021 Notes

- **DDC** – Deficit represents the balance of the Fund’s unrestricted cash. General Fund assistance at a level sufficient to avoid negative cash balance. DDC expenditures include contract payments to the Cochran Group of \$50K for FY 20 and \$56K for FY 21 for design services associated with the Baltimore Street Redevelopment (Access) Project.
- **Non-Major Gov Funds** - other than DDC are zero balance funds established for specific purposes.
 - The Capital projects and Street Imp funds rely on outside grants and General Fund transfers funded through General Fund debt issuance/draws.
 - The Special projects (Carver Center, Jane Frazier Playground, ACM Volleyball Courts, Johnson Height Parks and Allegany County Community Enhancement projects) are fully funded with grants or partially funded with a General Fund match. The \$195K transfer represents a General Fund match requirement if the project and grant funds are accepted.

General Fund FY 20/ 21 Department Budget

	Revised FY 2020		Request FY 2021	
General Government				
Mayors' Office	\$ 26,288		\$ 26,135	
City Council	32,249		32,708	
City Clerk	102,642		101,082	
City Administrator	107,380		105,949	
Comptroller	361,565		366,927	
Personnel	80,535		80,482	
City Solicitor	125,979		110,187	
HRDC 400 N Mech St	1,400		1,300	
City Hall	89,031		94,732	
Information Technologies	394,328		382,995	
Vehicle Maintenance	118,119		164,903	
Central Services	321,264		243,141	
Building Maintenance - HRDC	12,237		3,200	
Municipal Service Center	57,176		65,978	
Insurance	2,918		31,244	
Debt Alloc	(12,164)		(16,291)	
Total	\$ 1,820,947	8.1%	\$ 1,794,672	7.5%
Public Safety				
Police	\$ 5,375,021		\$ 5,861,191	
C3I	43,188		42,866	
C3I Narcotics & Fed Forfeitures	30,621		21,852	
DDC Code Enforcement	57,430		61,702	
Fire	5,450,684		5,543,246	
Public Safety Building	164,576		153,818	
Total	\$ 11,121,520	49.4%	\$ 11,684,675	48.6%
Public Works				
Public Works	\$ 81,999		\$ 54,448	
Engineering Services	162,152		188,826	
Street Maintenance	2,012,707		1,781,618	
Snow Removal	153,193		296,297	
Street Lighting	436,633		420,000	
Total	\$ 2,846,684	12.7%	\$ 2,741,189	11.4%
Recreation				
Director of Parks & Rec	\$ 135,439		\$ 115,347	
Recreation Activities	127,541		76,357	
Swimming Pool	126,387		84,699	
Parks	538,590		432,431	
Total	\$ 927,957	4.1%	\$ 708,834	2.9%
Community Development				
Economic Development	\$ 350,000		\$ 350,000	
Community Development	927,702		1,064,502	
C.D. Special Projects	98,869		114,676	
Total	\$ 1,376,571	6.1%	\$ 1,529,178	6.4%
Debt Retirement	\$ 2,817,781	12.5%	\$ 3,095,988	12.9%
Transfers Out	\$ 1,579,334	7.0%	\$ 2,509,237	10.4%
Total Expenses & Outflows	\$ 22,490,794		\$ 24,063,773	

General Fund - Fund Balance (000's)

Fund Balance Detail 6/30/2019

Nonspendable	\$ 2,482	Prepays and deposits (Workers' Comp)
Restricted	1,970	Debt restricted for specific purposes
Unassigned	2,748	Free
	<u>\$ 7,200</u>	

Unassigned fund balance at 6/30/2019
 Expected FY 2020 Surplus
 Potential FY 2021 Deficit

\$ 2,748
34
(226)
<u>\$ 2,556</u>

\$ 2,851 Gap

FY 2021 Budgeted Expenditures
 Fund Balance Policy
 Fund Balance Target

\$ 21,628
25%
<u>\$ 5,407</u>

Goal 47.3%

Cutting deficit to break-even improves our %age goal attainment to 51.4%

General Fund – Discretionary Expenditures

Community Development

Nuisance Property Removal	300,000
Property Rehabilitation	100,000

Spec Va Ave Cumm Enhance'	xfer	95,000	City Match
Spec Carver Center	xfer	100,000	City Match
Cap 19 Frederick St	xfer	100,000	City Match

Other

Shade Tree	89,000
Let's Beautify Cumberland	10,000
Hotel Motel Contributions	45,000

- Eliminate or delay all or partial until we get a better handle on COVID-19 revenue impact?

Key Points

- General Fund deficit of \$226K
- Significant reliance on State funding sources and general COVID-19 uncertainties
- Tax rate - current \$1.0595 or constant yield \$1.0466 (diff. \$116K) – public hearing May 19th
- Discretionary expenditures
- Selective new hiring for vacancy replacements
- COLA allowance (General Fund - \$148K)
- Water rate increase of 5%
- Capital expenditure/new debt – minor impact (\$104K in new G.F. debt service in FY 21)
- CEDC > ADC reduction
- One-time transfer or loan from Utility

Questions ??